

**Looking for Funds in All the Right Places: The Definitive Guide to Austin Capital**

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<http://bit.ly/2sSh00F>

**AUSTIN-BASED VENTURE CAPITAL FIRMS**

| Fund                     | URL  | Partner             | Stage                         | Focus                         | Current Fund Raised      | Current Fund Size                            |
|--------------------------|--|---------------------|-------------------------------|-------------------------------|--------------------------|--|
| CAVU                     | <a href="http://www.cavuventures.com">www.cavuventures.com</a>           | Clayton Christopher | All                           | CPG                           | 2017                     | \$210M                                       |
| Sante Ventures           | <a href="http://www.santeventures.com">www.santeventures.com</a>         | Kevin Lalande       | Seed through Series B         | Healthcare and Life Science   | 2011                     | \$140M                                       |
| LiveOak Venture Partners | <a href="http://www.liveoakvp.com">www.liveoakvp.com</a>                 | Venu Shamapant      | Seed through Series B         | Technology and Tech enabled   | 2014                     | \$109M                                       |
| PTV Healthcare Capital   | <a href="http://www.ptvhc.com">www.ptvhc.com</a>                         | Matt Crawford       | Late Stage                    | Healthcare and Life Science   | 2016                     | \$96M  |
| Next Coast Ventures      | <a href="http://www.nextcoastventures.com">www.nextcoastventures.com</a> | Tom Ball            | Seed, Series A                | Seed, Series A                | 2017                     | \$88.5M                                      |
| Silverton Partners       | <a href="http://www.silvertonpartners.com">www.silvertonpartners.com</a> | Kip McClanahan      | Series A, B                   | Technology                    | 2013                     | \$75M  |
| S3 Ventures              | <a href="http://www.s3vc.com">www.s3vc.com</a>                           | Brian Smith         | Series A, B, C, growth equity | IT Tech, Med Tech             | 2016                     | \$75M  |
| Texo Ventures            | <a href="http://www.texoventures.com">www.texoventures.com</a>           | Randall Crowder     | Seed, Series A                | Tech Enabled Healthcare       | 2012                     | \$20M  |
| ATX Seed Ventures        | <a href="http://www.atxseedventures.com">www.atxseedventures.com</a>     | Chris Shonk         | Seed                          | Technology                    | 2014                     | \$25M  |
| Capital Factory          | <a href="http://www.capitalfactory.com">www.capitalfactory.com</a>       | Josh Baer           | Seed, Series A                | Technology                    | 2017                     | \$10M  |
| True Wealth Ventures     | <a href="http://www.truewealthvc.com">www.truewealthvc.com</a>           | Sara Brand          | Seed                          | Women-led companies; Consumer | Fundraising for first fu | Completed first close and actively investing |

**VENTURE CAPITAL FIRMS WITH AUSTIN-BASED INVESTMENT PROFESSIONALS**

| Fund                            | URL  | Partner           | Stage                 | Focus   | Current Fund Raised | Current Fund Size |
|---------------------------------|--|-------------------|-----------------------|---|---------------------|-------------------|
| New Enterprise Associates (NEA) | <a href="http://www.nea.com">www.nea.com</a>                                   | Jimmy Treybig     | Seed to late stage    | Technology and healthcare                             |                     | \$3B              |
| Founder's Fund & FF Angel       | <a href="http://www.foundersfund.com">www.foundersfund.com</a>                 | Stephen Oskoui    | Seed to late stage    | Software, Biotech, Health Care, Energy, Adv Computing | 2016                | 1.3B              |
| Arch Venture Partners           | <a href="http://www.archventurepartners.com">www.archventurepartners.com</a>   | Clint Bybee       | Series A              | Biotech, "hard" technology                            | 2017                | \$550M            |
| Techstars Fund                  | <a href="http://www.techstars.com">www.techstars.com</a>                       | Jason Seats       | Seed, Series A        | Invests only in TechStars Accelerator companies       | 2014                | \$155M            |
| Harvest Growth Capital          | <a href="http://www.harvestgrowthcapital.com">www.harvestgrowthcapital.com</a> | Eric Garcia       | Late Stage            | Technology; Liquidity for entrepreneurs               | 2013                | \$125M            |
| Advantage Capital Partners      | <a href="http://www.advantagecap.com">www.advantagecap.com</a>                 | Damon Rawie       | Series A to Mezzanine | Agribusiness  | 2014                | \$77M             |
| Kairos Ventures                 | <a href="http://www.kairosventures.com">www.kairosventures.com</a>             | Nikos Iatropoulos | Seed, Series A        | Life Sciences, Materials Science                      | 2015                | \$50M             |
| Social Starts                   | <a href="http://www.socialstarts.com">www.socialstarts.com</a>                 | Kevin Dasch       | Seed, Series A        | Social and Mobile Technologies                        | 2016                | \$30M             |
| NextGen Venture Partners        | <a href="http://www.nextgenvp.com">www.nextgenvp.com</a>                       | Jon Bassett       | Seed, Series A        | Technology and healthcare                             | 2017                | \$22M             |

**PLEDGE FUNDS**

| Fund              | URL  | Partner        | Stage                | Focus                          |
|-------------------|--|----------------|----------------------|--------------------------------|
| BuildGroup        | <a href="http://www.buildgroup.com">www.buildgroup.com</a>             | Lanham Napier  | Growth               | B2B                            |
| Notley Ventures   | <a href="http://www.notleyventures.com">www.notleyventures.com</a>     | Dan Graham     | Seed, Series A, debt | CPG, Technology, Social Impact |
| Moonshots Capital | <a href="http://www.moonshotscapital.com">www.moonshotscapital.com</a> | Craig Cummings | Seed                 | Technology                     |
| AVX Partners      | <a href="http://www.avxpartners.com">www.avxpartners.com</a>           | Chris Pacitti  | Series A             | B2B Technology                 |

**FAMILY OFFICES**

| Fund                          | URL  | Partner          | Stage                              | Focus            |
|-------------------------------|--|------------------|------------------------------------|------------------|
| Hurt Family Investments       | <a href="http://lucky7.io/portfolio">lucky7.io/portfolio</a>             | Brett Hurt       | Seed, Series A                     | SaaS; Technology |
| Wild Basin Investments        | <a href="http://www.wildbasininv.com">www.wildbasininv.com</a>           | Rosa McCormick   | All                                | All              |
| CapStar Partners              | <a href="http://www.capstarparters.com">www.capstarparters.com</a>       | Steve Hicks      | Small and middle market buyouts    | All              |
| Acacia Partners               | <a href="http://www.acaciapartnersllc.com">www.acaciapartnersllc.com</a> | Brad Johl        | Growth equity, buyouts             | All              |
| Spindletop Capital Management | <a href="http://www.spindletopcapital.com">www.spindletopcapital.com</a> | Dr. Evan Melrose | Late Stage, Growth Equity, buyouts | Healthcare       |

**ANGEL GROUPS**

| Group                       | URL  |
|-----------------------------|--|
| Central Texas Angel Network | <a href="http://www.centraltexasangelnetwork.com">www.centraltexasangelnetwork.com</a> |
| Southwest Angel Network     | <a href="http://www.swanimpact.org">www.swanimpact.org</a>                             |
| Hill Country Angels         | <a href="http://www.hillcountryangelnetwork.com">www.hillcountryangelnetwork.com</a>   |

| PRIVATE EQUITY FIRMS   |  |                    |  |   |   |                   |
|--|--|--------------------|--|---|---|-------------------|
| Fund   | URL  | Partner            | Stage  | Focus   | Current Fund Raised                       | Current Fund Size |
| Vista Equity Partners  | <a href="http://www.vistaequitypartners.com">www.vistaequitypartners.com</a>                                       | Robert Smith       | Late stage                                     | Software, data, and technology industries     | 2017                                      | \$11B             |
| Trilantic Capital Partners   | <a href="http://www.trilantic.com">www.trilantic.com</a>   | Chris Manning      | Late stage                                     | All   | 2013                                      | \$2B              |
| Peak Rock  | <a href="http://www.peakrockcapital.com">www.peakrockcapital.com</a>   | Anthony DiSimone   | Middle market                                  | Technology, healthcare, others                | 2013                                      | \$700M            |
| CenterGate Capital   | <a href="http://www.centergatecapital.com">www.centergatecapital.com</a>   | Tiffany Kosch      | Lower middle market                            | All   | 2016                                      | \$350M            |
| Tritium Partners   | <a href="http://www.tritiumpartners.com">www.tritiumpartners.com</a>   | Phil Siegel        | Growth Companies                               | All   | 2015                                      | \$309M            |
| Dos Rios Partners  | <a href="http://www.dosriospartners.com">www.dosriospartners.com</a>   | Bo Baskin          | All  | All   | 2014                                      | \$225M            |
| Blue Sage Capital  | <a href="http://www.bluesage.com">www.bluesage.com</a>   | Peter Huff         | Buyouts  | All   | 2014                                      | \$150M            |
| Strattam Capital   | <a href="http://www.strattam.com">www.strattam.com</a>   | Bob Morse          | Late stage                                     | Ent SW, Digital Infrastructure, Tech Services | 2016                                      | \$109M            |
| VENTURE DEBT LENDERS   |  |                    |  |   |   |                   |
| Organization   | URL  | Partner            |  |   |   |                   |
| Square One Bank  | <a href="http://www.square1bank.com">www.square1bank.com</a>   | David McLaughlin   |  |   |   |                   |
| Comerica Bank  | <a href="http://www.comerica.com">www.comerica.com</a>   | Tim Klitch         |  |   |   |                   |
| Silicon Valley Bank  | <a href="http://www.svb.com">www.svb.com</a>   | Larry Zahn         |  |   |   |                   |
| Wells Fargo Bank   | <a href="http://wellsfargo.com/com/industry/technology-banking">wellsfargo.com/com/industry/technology-banking</a> | Doug Mangum        |  |   |   |                   |
| Escalate Capital Partners  | <a href="http://www.escalatecapital.com">www.escalatecapital.com</a>   | Ross Cockrell      |  |   |   |                   |
| Able Lending   | <a href="http://www.ablelending.com">www.ablelending.com</a>   | Will Davis         |  |   |   |                   |
| MISCELLANEOUS  |  |                    |  |   |   |                   |
| Fund   | URL  | Partner            | Notes  |   |   |                   |
| Dell Technologies Capital  | <a href="http://www.delltechnologies.com">www.delltechnologies.com</a>   | Scott Darling      | Corporate Venture                              |   |   |                   |
| WPP Ventures   | <a href="http://www.wpp.com">www.wpp.com</a>   | Kenny Tomlin       | Corporate Venture                              |   |   |                   |
| Microventures  | <a href="http://www.microventures.com">www.microventures.com</a>   | Bill Clark         | Crowdfunding Platform                          |   |   |                   |
| Next Step Capital Partners   | <a href="http://www.nextstepcapitalpartners.com">www.nextstepcapitalpartners.com</a>                               | Daniel Keelan      | Revenue-based financing and equity investments |   |   |                   |
| UT Horizon Fund  | <a href="http://uts-innovation.com/horizon-fund">uts-innovation.com/horizon-fund</a>                               | Julie Goonewardene | Invest only in UT-system related companies     |   |   |                   |
| ACTIVELY FUNDRAISING FOR FIRST FUND  |  |                    |  |   |   |                   |
| Fund   | URL  | Notes              |  |   |   |                   |
| Arena Growth Partners  | <a href="http://www.arenagrowthpartners.com">www.arenagrowthpartners.com</a>                                       |                    |  |   |   |                   |
| 1839 Ventures  | <a href="http://www.1839ventures.com">www.1839ventures.com</a>   |                    |  |   |   |                   |
| Falkon Ventures  | <a href="http://www.falkonventures.com">www.falkonventures.com</a>   |                    |  |   |   |                   |
| Trammel Ventures   | <a href="http://www.trammell.ventures">www.trammell.ventures</a>   |                    |  |   |   |                   |
| VC FIRMS ACTIVELY INVESTING IN AUSTIN COMPANIES (Investments in 2 companies in the last 2 years)   |  |                    |  |   |   |                   |
| Fund   | URL  | Partner            | Stage  | Headquarters Location                         | Austin Investments                        |                   |
| March Capital Partners   | <a href="http://www.marchcp.com">www.marchcp.com</a>   | Jim Armstrong      | Series A, Series B, Late stage                 | Santa Monica, CA                              | SpyCloud, Vast                            |                   |
| Mercury Fund   | <a href="http://www.mercurfund.com">www.mercurfund.com</a>   | Aziz Gilani        | Series A                                       | Houston, TX                                   | TrendKite, GameSalad, Ambiq Micro         |                   |
| Shasta Ventures  | <a href="http://www.shastaventures.com">www.shastaventures.com</a>   | Jason Pressman     | All  | Menlo Park, CA                                | Spiceworks, Data.World                    |                   |
| FloodGate  | <a href="http://www.floodgate.com">www.floodgate.com</a>   | Mike Maples, Jr.   | Seed, Series A                                 | Palo Alto, CA                                 | Aceable, Data.World, Chiron Health        |                   |
| Norwest Venture Partners   | <a href="http://www.nvp.com">www.nvp.com</a>   | Robert Abbott      | Late stage                                     | Palo Alto, CA                                 | RetailMeNot, Cognitive Scale, ClearDATA   |                   |
| Chicago Ventures   | <a href="http://www.chicagoventures.com">www.chicagoventures.com</a>   | Stuart Larkins     | Seed, Series A                                 | Chicago, IL                                   | Data.World, XOR Data Exchange, eRelevance |                   |
| Wildcat Venture Partners   | <a href="http://www.wildcat.vc">www.wildcat.vc</a>   | Bryan Stolle       | All  | San Mateo, CA                                 | Key Concierge, Aceable                    |                   |
| Deep Space Ventures  | <a href="http://www.deepspacevc.com">www.deepspacevc.com</a>   | Stephen Hays       | Seed, Series A                                 | Dallas, TX                                    | RoiKoi, MetaSaas                          |                   |
| Lead Edge Capital  | <a href="http://www.leadedgecapital.com">www.leadedgecapital.com</a>   | Mitchell Green     | Late stage                                     | New York, NY                                  | Data.World, Spredfast, DrillingInfo       |                   |
| Ballast Point  | <a href="http://www.ballastpointventures.com">www.ballastpointventures.com</a>                                     | Matt Rice          | Late stage                                     | Tampa, FL                                     | The Zebra, Iconnix Software               |                   |
| Origin Ventures  | <a href="http://www.originventures.com">www.originventures.com</a>   | Brent Hill         | Series A                                       | Chicago, IL                                   | Sailpoint, Get Smart Content              |                   |
| Upfront Ventures   | <a href="http://www.upfront.com">www.upfront.com</a>   | Kara Nortman       | Seed, Series A                                 | Santa Monica, CA                              | Waldo Photos, WaveVR                      |                   |
| The authors encourage using this data as well as quoting from the related article - <a href="http://bit.ly/2sSh00F">http://bit.ly/2sSh00F</a> - in articles and presentations but request that the title of this article - Looking for Funds in All the Right Places: The Definitive Guide to Austin Capital - and the names of the authors - David Altounian and Stephen Straus - be cited for attribution. |  |                    |  |   |   |                   |